



## WARMADEWA UNIVERSITY

### DIGITAL SOLOPRENEURSHIP

BNA44B01 International Program



# DIGITAL SOLOPRENEURSHIP

#### **COURSE DESCRIPTION**

Solopreneurship is one of the most flexible ways to make a living. The course "Digital solopreneurship" will dive into the countless opportunities for solopreneurs and build the fundamentals to build and launch your solopreneur career. Students will understand the discipline, philosophy, personal values, and goals needed to succeed in today's digital world. On top of that, students will get introduced to strategies that will help them outperform the highly competitive environment solopreneurs find themselves in.

#### **OBJECTIVES**

By the end of this course, students should be able to understand:

- Identify the various opportunities for digital solopreneurs
- Understand and apply the gig economy principle
- Develop the managerial skills to work independently for a long period of time
- The importance of networking and relationship building in digital environments

#### **LECTURING METHOD**

The course will be presented in lecture activities, classroom assignments and discussions, case studies, special topic presentations, and homework. Students will be working primarily based on reallife stories, though additional materials can be assigned from time to time. To understand the topics covered in this course, students must read the supplied online material before class sessions to contribute thoughtfully to the class discussions and exercises.

#### ASSIGNMENTS

During the semester, you will do several assignments that are mainly focusing on literature reviews on different topics given by the lecturer. The assignments will be included in the course grade at the end of your semester.

#### **ASSESSMENT METHOD**

Class attendance 10 % Class participation and assignments 20 % Mid-term exam 20 % Final project 50 %

#### LECTURER

Dr. Ni Luh Putu Indiani, S.E., M.M. Ni Kd Sioaji Yamayanti, S.E., MBA and guest lectures



#### LECTURE TOPICS

| Week | Topics                                       |  |  |  |  |  |  |
|------|--|--|--|--|--|--|--|
| 1.   | Introduction to Digital Solopreneurship      |  |  |  |  |  |  |
| 2.   | What is a Gig Economy?                       |  |  |  |  |  |  |
| 3.   | Side hustle types and strategies?            |  |  |  |  |  |  |
| 4.   | Digital solopreneur lifestyle                |  |  |  |  |  |  |
| 5.   | Social How to find and create opportunities  |  |  |  |  |  |  |
| 6.   | The most important solopreneurship platforms |  |  |  |  |  |  |
| 7.   | Mid-Term Exam                                |  |  |  |  |  |  |
| 8.   | Reputation building for solopreneurs         |  |  |  |  |  |  |
| 9.   | Be aware of your digital Footprint           |  |  |  |  |  |  |
| 10.  | Digital logistics for solopreneurs           |  |  |  |  |  |  |
| 11.  | Networking, Key Partnerships and Outsourcing |  |  |  |  |  |  |
| 12.  | E-Commerce opportunities for solopreneurs    |  |  |  |  |  |  |
| 13.  | The rise of apps and social media            |  |  |  |  |  |  |
| 14.  | Final Exam                                   |  |  |  |  |  |  |

#### WORKLOAD

DIGITAL SOLOPRENEURSHIP 16 weeks

|                     |  | Weeks per semester T              |   |   |   |   |   |   |   |   |    |    |    |     |    | TOTAL hrs |    |     |
|---------------------|--|-----------------------------------|---|---|---|---|---|---|---|---|----|----|----|-----|----|-----------|----|-----|
|                     |  | 1                                 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13  | 14 | 15        | 16 |     |
|                     | Homework, assignments                    |                                   | 2 | 2 | 2 | 2 | 2 | 2 |   |   | 2  | 2  | 2  | 2   | 2  | 2         |    | 24  |
|                     | Workshops                                |                                   |   |   |   |   | 4 |   |   |   |    |    |    |     |    |           |    | 4   |
|                     | Exam preparation                         |                                   |   |   |   |   |   | 9 |   |   |    |    |    |     |    | 10        |    | 19  |
| INDEPENDENT         | Company visits, excursions               |                                   |   |   |   |   |   |   |   |   |    |    | 4  |     |    |           |    | 4   |
| WORK                | Preparation for presentations and papers |                                   | 1 | 1 | 1 | 1 | 1 | 1 |   |   | 1  | 1  | 1  | 1   | 1  | 1         |    | 12  |
|                     | Preparation for class                    |                                   | 2 | 2 | 2 | 2 | 2 | 2 |   |   | 2  | 2  | 2  | 2   | 2  | 2         |    | 24  |
|                     | Follow-up for class                      |                                   | 1 | 1 | 1 | 1 | 1 | 1 |   |   | 1  | 1  | 1  | 1   | 1  | 1         |    | 12  |
|                     | Final essay paper                        |                                   |   |   |   |   |   |   |   |   |    |    |    |     |    | 10        |    | 10  |
|                     | Course evaluation                        |                                   |   |   |   |   |   |   |   |   |    |    |    |     |    |           | 2  | 2   |
|                     | Workshops and Excursion Paper            |                                   |   |   |   |   |   | 2 |   |   |    |    |    | 2   |    |           |    | 4   |
|                     |  |                                   |   |   |   |   |   |   |   |   |    |    |    |     |    |           |    | 115 |
| HRS OF EXAMS        | Class Weekly                             |                                   |   |   |   |   |   |   | 2 |   |    |    |    |     |    |           | 2  | 4   |
| CLASS<br>ATTENDANCE | hrs ~ 2                                  | 2                                 | 2 | 2 | 2 | 2 | 2 | 2 |   |   | 2  | 2  | 2  | 2   | 2  | 2         |    | 26  |
|                     |  | TOTAL WORKLOAD PER COURSE (HOURS) |   |   |   |   |   |   |   |   |    |    |    | 145 |    |           |    |     |
| TOTAL ECTS          |  |                                   |   |   |   |   |   |   |   |   |    |    |    | 5   |    |           |    |     |